

Connectivity
Partner



UNLEASHING NEW CONNECTIVITY HORIZONS IN THE BALKANS





Partnership **LANCOM & AMS-IX**

- The collaboration between Lancom and AMS-IX focuses on enhancing internet peering services, a critical component for efficient data exchange between networks. By combining their strengths, Lancom and AMS-IX aim to meet the increasing demand for high-quality internet services, fostering growth and innovation in the digital landscape.
- A partnership that leverages AMS-IX's extensive experience in managing one of the largest internet exchanges globally and Lancom's robust infrastructure and technical expertise.
- The goal is to provide superior connectivity and peering solutions, ensuring high performance, reliability, and scalability for businesses in Greece and the wider Balkan region.



About **LANCOM & BALKAN GATE**

Founded in 2009 in Thessaloniki, Greece, Lancom is a leading provider of advanced network solutions in the IT data center and cloud computing sectors. To support its services, Lancom operates three proprietary data centers located in Athens and Thessaloniki, with a fourth one under construction in Heraklion, Crete.

This new center will complete the telecommunications axis connecting Thessaloniki, Athens, and Crete.

Balkan Gate Thessaloniki, Lancom's third data center, is the largest Tier III carrier-neutral data center in Northern Greece. It hosts points of presence (POPs) for both major international and Greek carriers, offering a variety of fiber optic telecommunication services. This facility provides extensive interconnection options with the Balkans, Central Europe, Turkey, and the Middle East.



About **AMS-IX**

AMS-IX (Amsterdam Internet Exchange) is a neutral member-based association that operates multiple interconnection platforms around the world. Our leading platform in Amsterdam has been playing a crucial role at the core of the internet for 30 years and is one of the largest hubs for internet traffic in the world with over 13 Terabits per second (Tbps) of peak traffic. Connecting to AMS-IX ensures customers such as internet service providers, telecom companies and cloud providers that their global IP traffic is routed in an efficient, fast, secure, stable and cost-effective way. This allows them to offer low latency and engaging online experiences for end-users. AMS-IX interconnects more than 1000 IP-networks in the world. AMS-IX also manages the world's first mobile peering points: the Global Roaming Exchange (GRX), the Mobile Data Exchange (MDX) and the Internetwork Packet Exchange (I-IPX) interconnection points.



Lancom

PROPRIETARY BACKBONE

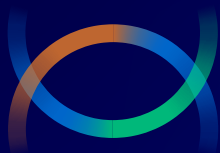


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|---|--|-----------------------------|
| 1 Lancom Marousi | 4 Cloudrock Agios Stefanos | 7 Vodafone MTX Kifisos |
| 2 TI Sparkle Metamorfosi I & II | 5 Athens Stock Exchange (in progress) | 8 Vodafone DC Adrianeiou |
| 3 Digital Realty (ex. Lamda Hellix) Athens Campus (ATH 1-4) | 6 Athens International Airport (in progress) | 9 Cosmote/OTEGlobe Marousi |
| | | 10 Cosmote/OTEGlobe Koletti |



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| 1 Balkan Gate Heraklion (in progress) | — GRID Telecom |
| 2 Lancom Marousi | — Minoas West & East |
| 3 TI Sparkle Chania | — Apollo East and West |
| 4 Digital Realty Heraklion (in progress) | |

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| 1 Lancom City Center |
| 2 Balkan Gate Thessaloniki |
| 3 Synapsecom |
| 4 GRID Telecom DOXA |
| 5 GRID Telecom Evosmos |
| 6 Vodafone MTX Kalochoiri |
| 7 Vodafone MTX Finikas |
| 8 Wind Evosmos |
| 9 Cosmote/OteGlobe Ermou |
| 10 Cosmote/OteGlobe Ampelokipoi |
| 11 Cosmote/OteGlobe Toumpa |
| 12 Cosmote/OteGlobe Charilaou |



**CONNECTIVITY
HORIZONS**
IN GREECE 24



Connectivity Partner

